



---

**Najeeb Haider**

Director General, Project and Corporate Finance Clients Department, Global



Najeeb Haider is Director General of the Project and Corporate Finance Clients Department, Global (PCF), and is responsible for growing the portfolio of impactful projects and expanding relationships with private sector clients across all products and all Members of AIIB. PCF focuses on the origination and execution of nonsovereign-backed financing (NSBF) transactions in a wide range of sectors, regions, client categories and financial products. It also plays a crucial role in establishing AIIB as the preferred institution for private sector infrastructure financing. Prior to this appointment, he was Director General of the Investment Operations (Region 2) Banking Department. He joined AIIB in September 2016 as a member of the Policy and Strategy team where one of his primary responsibilities was developing and implementing AIIB's strategy for Private Capital Mobilization—one of the Bank's thematic priorities. Haider then transferred to Investment Operations in January 2018. Before joining AIIB, he was Managing Director and Asia Pacific Head for project and infrastructure finance at Citicorp International Ltd. and was based in Hong Kong, China. His team was responsible for supporting clients with bespoke financing solutions and for leading a number of award-winning infrastructure financing transactions across the region. Prior to his 21 years at Citicorp International Limited, Haider spent six years in corporate banking roles with JPMorgan Chase and Bank of America. He holds BBA and MBA degrees from the Institute of Business Administration, University of Karachi. Haider is from Hong Kong, China.